WIN 2020-2021 ANNUAL REPORT

2020-2021

Contents

03 Win In Review

04 **Letter from Our President & CEO**

05 Letter from Our Board Chair

07 Who We Are: Shelters

09 Who We Are: Supportive Housing

10

Win Programs

14 **Policy: Win Make Strides with Advocacy Efforts** 17

Win Supporters/Donor Recognition

18 **Fiscal Year Financials**

20 **Board of Directors/Partners/Associates**

21 **Contact Information**

2020-2021

Win in Review

• or more than three decades. Win has provided safe housing, critical services, and innovative programs to help New York City's homeless women and their children rebuild their lives and break the cycle of homelessness. The last fiscal year presented unprecedented challenges for our families, as the world was rocked by a global-wide pandemic in March of 2020. When COVID-19 caused New York City to shut down and schools to close, students at Win were left in the dark without the tools they needed for remote learning. The shutdown also left hundreds of Win moms without a job. And through all of this, our families faced the challenge of sheltering in place in their studio units in Win's thirteen family shelters.

Win moved quickly to deliver and re-imagine critical support services to more than 1,700 of our families. We created the Win Coronavirus Task Force comprised of frontline and operations staff and top leadership to address the daily needs of our clients. We stocked emergency food pantries at all of our residences; we created extensive cleaning protocols and supplied personal protective equipment to staff and residents; and we made sure the students at Win had the tools and support they needed for virtual learning. This report delves in-depth into how Win re-imagined its services this past year to address the new needs of clients during the pandemic.

Despite all of these challenges, we helped over 700 families transition out of shelter into homes of their own, thereby breaking the cycle of homelessness for their families. This is our greatest measure of success.

Win by the Numbers 9,200 4,700 700 Win served nearly 9,200 homeless Win helped transition more than In total, Win houses more than people in the last year—including 700 families out of shelter into **4,700** people each night, including 5,100 children. permanent homes of their own. more than 2,700 children.



Letter from Our President & CEO

Dear Friends,

Since our last annual report, COVID-19 brought society to a halt and tested us in ways we never imagined. New York City was hit hard by the pandemic, but this impact was not felt equally. Despite all the difficulties and despair the Win community faced, we persevered and fought to ensure the New Yorkers that call Win home were not forgotten.

Win families faced many difficulties. When the pandemic shut the city down, many of our students were left in the dark without the WiFi or devices needed to get online for remote learning. Hundreds of Win moms lost their jobs, setting many of them back in their quest for long-term independence and permanent housing. All our working moms, some of whom are essential workers, needed childcare more than ever before during the lockdown to help balance their jobs and their kids' remote learning needs.

In this challenging moment, our incredible staff worked together to deliver. From the start, we moved quickly to address our clients' immediate needs. We created the Win Coronavirus Task Force and invested over \$200,000 in personal protective equipment, sanitation products, and cleaning supplies. We expanded the on-site food pantries at our shelters and set up pantries to serve supportive housing residents. We also transformed the recreatonal centers at each of our family shelters into space for children to safely engage in remote learning, which served more than 500 children. We advocated fiercely for our students to get the tools they needed and deserved to be successful with remote learning. Because of our work, we secured connected iPads from the city for over 2,000 students living in Win shelters. We raised funds and donations for thousands of hot spots and service plans and set up our own IT help desk for our families because the Department of Education's was insufficient.

Beyond the pandemic, Win continued to lead the effort to ensure better opportunities for and treatment of homeless families. For years, NYC provided families in shelter with vouchers that could not pay the rent. This year, thanks to our dedicated advocacy, the NYC Council finally passed Intro 146 to ensure that thousands of the city's homeless families will soon have vouchers that can actually help them find apartments and exit shelter. We also released a blueprint that detailed how the next Mayor can build upon this success and end family homelessness for good. We held a virtual forum with mayoral candidates to discuss the future of family homelessness and poverty in our city, giving Win families the chance to press the candidates on these key issues.

It's been an incredibly busy year at Win, and I would like to thank our brilliant and passionate staff for all the sacrifices they made to make our shelters feel like the warm, welcoming home our families needed. Because of your continued support and dedication in helping us end homelessness, we were able to quickly mobilize to fight all the challenges that the pandemic threw our way and ensure Win families were not forgotten. No matter what the next year brings, I know that the Win community can get through it together.

Sincerely,

CHRISTINE QUINN

CEO & PRESIDENT OF WIN

Letter from Our Board Chair

one of us could have expected what the past year would bring onto our families, loved ones, and the Win community. During this difficult time the Win staff continually set the bar high. They did not falter or step back once in the face of a global pandemic.

When the pandemic hit New York City, Win quickly launched a Coronavirus task force to help address clients' immediate health and safety needs. Staff worked with the families that call Win home to help them transition to this new normal. Whether it was helping kids get on their Zoom class or working with parents to find a new job or home, or just being a supportive ear, Win was there.

While our amazing staff put themselves on the front lines for our clients, Win ensured that they were supported. Win held virtual Town Halls throughout the year on topics of importance, including Covid safety measures, racism and diversity, and Q&A's with our President and CEO Christine Quinn. Win Academy contributed by supporting the Win staff working to cope with all the stressors of this unprecedented year – they moved all of their trauma-informed training series to a remote platform so that staff could access trainings and resources from both work and home. The program also offered weekly meditation sessions focused on the importance of staff self and community care which are foundational to providing quality care to our families.

Thanks to our CEO's advocacy and stewardship, we also saw a major breakthrough in the fight to end family homelessness this year with the passage of Intro 146. This landmark legislation will provide a viable path for thousands of families to secure permanent housing and exit shelter. With the announcement of Win's Blueprint to End Family Homelessness and forum with mayoral candidates, I am confident that we will continue to drive an important agenda with city and state leaders to secure meaningful change for Win families.

It is only with the support of the Win donors and supporters that we were able to help our clients navigate these unprecedented times. As we enter what will hopefully be the end of the pandemic or as we prepare new difficulties, we are able to take the lessons learned and deepen our work on all fronts.

The Board of Directors is grateful to you for your continued support and to the Win team, under the leadership of Christine Quinn for their unwavering commitment to our clients.

Let's end family homelessness once and for all.

Sincerely,

CINDY ARMINE-KLEIN

CHAIR OF THE BOARD OF DIRECTORS



Who We Are: **Shelters**

independence.

in manages and operates 13 transitonal shelters with 1,733 units in Manhattan, the Bronx, Brooklyn, and Queens. All Win shelters have on-site social services to provide the support our families need to achieve long-term

In June 2020 and April 2021, respectively, families began to move into Win's new Shirley Chisholm and Rosa Parks shelters in Brooklyn. The facilities give families in the area the opportunity to be sheltered in their home borough, closer to their schools, jobs, and support networks. Combined, the two buildings added 250 units of transitional housing to Win's roster.

In March of 2021, Win opened its doors to the Dr. Susan McKinney Steward family shelter in Brooklyn. The shelter houses 198 families. The 1,733 total includes these new units.



in is the largest provider of supportive housing for families in New York City. Supportive housing is permanent, affordable housing with wraparound services for formerly homeless women and their children. To date, Win has more than **413** permanent supportive housing units in Manhattan, Brooklyn, and the Bronx offering continued counseling and supportive services for formerly homeless mothers and families with special circumstances. This includes:



Who We Are: **Supportive Housing**

In the last fiscal year, Win opened its brand-new supportive housing building in Queens which houses 63 families (photo of building's facade pictured). Additionally, Win's Rosa Parks building in Brooklyn, which opened this past April, set aside 35 units for supportive housing.

Our Programs

in provides a unique holistic service model to help families get out of shelter and achieve independence. Services and programs extend beyond housing to childcare, job readiness, health and wellness, and life skills training.



Income Building Program

At Win, a critical pillar in each client's journey is finding stable employment and building a steady income. Win's Income Building Program (IBP) supports clients transitioning from unemployment to employment and empowers clients who are already working to achieve employment gains, including increasing their wages, transitioning from part-time to full-time work, obtaining health benefits, and upgrading from off-thebooks to on-the-books positions.

Prior to COVID-19, 53% of Win's moms were employed, but when the city shut down hundreds of Win moms lost their jobs in industries from food service to maintenance to retail, setting many back in their quest for long-term independence. Win's IBP pivoted to meet the new needs of clients by offering virtual services for employment counseling, financial education, interview preparation, resume writing assistance, job fairs, and budgeting classes.

Since May 2020, the Francine A. LeFrak Computer Training Program and the Google Computer Skills Training Course became virtual for clients living in all Win shelters. Each course equips clients with

the computer skills for the workforce over a sixweek period and is followed by a virtual graduation (pictured). Graduates then take part in a virtual job fair where employers highlight opportunities at their companies and how to directly apply to them. Companies who participated in job fairs this year include the NYPD, MTA, Brooklyn Chamber of Commerce, and many more. Throughout the course of the year, Win offered all graduates a virtual series of skills refresher courses.

The installation of WIFI in our shelters created even greater access for Win moms looking for and applying to jobs—all while quarantining. Recognizing the need for our moms to become comfortable interviewing on Zoom, IB Specialists conducted their assessments virtually. Win saw a big increase in the number of moms who got their High School Equivalency (HSE) this year because it was virtual for the first time.



Children's Services, Camp Win & College these moms were able to continue to pick up a paycheck while their kids were safely cared for.

Income Building Program Fast Facts

3,000+ Win clients served by Income Building Program

> Prior to COVID-19: 53% of Win's homeless were working

Since March 2020: 28% of moms are working and **25**[%] lost their jobs

Many of Win's moms who kept working throughout the pandemic were essential workers. Win provided free, reliable childcare and remote learning support for 500 children of these essential workers, ensuring



When schools shifted to remote learning in March 2020, Win worked with our donors and supporters to ensure students in shelter were able to obtain an iPad and effectively engage in virtual learning and Win staff was there to help every step of the way. Win purchased two software programs that provided students in our shelters with around-the-clock, free virtual tutoring and writing and grammatical support. And when the city failed to provide sufficient iPad and tech support for students, Win set up our own IT "Help Desk" which families from all Win residences could call with remote learning questions.

Free Resources on Win's Kids Korner Page

With social distancing, many of Win's preschoolers and toddlers could not understand why they weren't able to return to the classroom. To keep the lines of communication open between parents and their families, Win created a "Kids Korner" page on our website that shared free, supportive resources for parents and caregivers during this pandemic. Updated bi-weekly, the page included videos for our parents to foster their children's learning opportunities with school closures, such as Sesame Street's Town Hall about the ABC's of COVID-19, to a list of Children's Books to Support Conversations on Race.

Camp Win

The COVID-19 pandemic led Win to re-imagine how we deliver critical support to Win's children, including Camp Win, a full-day camp for Win's children operating all summer and during New York City public school breaks throughout the year. Camp Win engages our children with a STEAM-based curriculum (Science, Technology, Engineering, Arts, and Math) to keep them on track when school's not in session. Because of the pandemic, Camp Win this year engaged campers in a mix of one-on-one and virtual programming.

A sample of what Win provided included:

- Daily, rich programming in either one-on-one or virtual formats, including more than 1,500 STEAM activities.
- Virtual book clubs and field trips to minimize learning loss.
- Weekly staff visits to family units to provide kids with activities and arts & crafts projects.
- Wellness checks that helped children manage stress by talking about COVID-19 and offering yoga workshops.



Win Academy

Win Academy is a program designed to identify and promote the use of Evidenced Based Practices that are most effective for providing support and services to homeless families. Through a Trauma Informed framework, Win Academy provides training and implementation support throughout Win in person-centered, client-driven practices. These include Motivational Interviewing, Strengths Based Case Management and Trauma Informed Care. Win Academy also works with staff throughout the agency to develop and support trauma informed practice, policies and procedures.

During the pandemic, Win Academy played a crucial role in supporting Win staff as they supported Win residents—all working to cope with all the stressors of this unprecedented year. Win Academy moved all of their training series to a remote platform so that staff could access trainings and resources from both work and home. It also offered weekly meditation sessions. These sessions focused on the importance of staff self and community care which are foundational to providing quality care to our families.

College & Career Exploration for Win teens Despite the enormous challenge of remote learning, when critical supports for students like school counselors, nurses, tutors, and friends were inaccessible, more than 50 students in Win residences graduated high school. 40 of those students attended college last Fall. Win offered seniors the opportunity to take virtual campus visits and learn about the college application process; participate in financial aid workshops; and discuss literature with peers through our Win Book Club. Win staff then helped these 40 grads prepare for college life, either on campus or remotely.

Policy: Win Makes Strides with **Advocacy Efforts**

rom the onset of the pandemic, Win's Policy and Advocacy team worked tirelessly on behalf of the women and children at our shelters. When the city shut down, schools closed, leaving Win students in the dark without the WiFi or devices they needed to get online for remote learning, Win's Policy and Advocacy team advocated fiercely for our students to get the tools they needed to be successful through remote learning, securing connected iPads from the City for over 2,000+ students living in Win shelters and ensuring that the City equip all of Win shelters with WiFi so that our students weren't left further behind. While our students adjusted to remote learning, COVID-19 left hundreds of Win moms without jobs, in industries from food service to maintenance to retail, setting many back in their quest for long-term independence. Win's Policy and Advocacy team successfully changed City policy to ensure that Win moms who lost their jobs due to pandemic-approximately 25% of our moms-were able to keep their housing vouchers and keep their families on a path out of shelter.

Every Family Housed: A Blueprint to End Family Homelessness

Based on the experiences of our clients and staff, Win's Policy and Advocacy team develops advocacy strategies aimed at reforming city, state, and federal policies to better meet the needs of homeless families with children. In May 2021, Win launched its annual policy agenda. This year's report, Every Family Housed, A Blueprint to End Family Homelessness for the Next Mayor, was released ahead of the 2021 New York City mayoral election and highlights the steps the next NYC mayor must take to end family homelessness. In *Every Family Housed*, Win outlined four key areas of reform:

- Reorganize how city government is structured to address family homelessness. •
- Reorient housing resources to work for the lowest income New Yorkers. ٠
- Recalibrate benefits and social services to prevent homelessness and create opportunity.
- Redesign homeless services to be trauma-informed and human centered.

Mayoral Forum Future of Family Homelessness

In conjunction with the report's release, on May 20, Win and the Advocates for Children of New York (AFC) co-hosted the Future of Family Homelessness & Poverty Mayoral Forum where candidates answered how they'd handle key issues for families experiencing homelessness. Mayoral candidates Andrew Yang, Kathryn Garcia, and Maya Wiley attended the forum, and NY1's Courtney Gross moderated. The forum and the report's release were covered by several news outlets, including:

- NY Daily News: NYC mayoral wannabes need to step up on homelessness: Donovan and Quinn drop gauntlet
- Gotham Gazette: Democratic Mayoral Candidates Discuss Taking on Family Homelessness NY Daily News: <u>Op-Ed: How we end family homelessness</u>
- NY1: Christine Quinn on how the next mayor should tackle the city's homelessness crisis



Invite for Win's Future of Family Homelessness & Poverty Mayoral Forum

Passage of Intro. 146

On May 27, 2021, the New York City Council passed Intro. 146, a bill that dramatically increased the value of CityFHEPS housing vouchers for homeless families. This was in large part due to Win's advocacy over the last three. With the increase, tens of thousands of additional apartments will be affordable to families leaving shelter-ensuring that homeless families will be able to exit shelter more quickly. The New York Times covered the 'win and its impact on our families. Win held a press conference celebrating the important victory, which was covered by the following news outlets:

- PIX 11 News: NYC City Council to vote on increasing city housing voucher program
- NY Post: Council set to boost rental vouchers for homeless by hundreds of dollars each

• amNY: NYC housing voucher increase will let scores of homeless families find a permanent home



FISCAL YEAR 2020

Financials

Total Support & Revenue: \$99,934,158

Program Expenses: Family Shelters: \$76,949,287 **Family Supportive Housing:** \$7,786,206 **Communications & Other Client Services:** \$3,901,450

Management and General Expenses: \$9,644,766

Cost of Fundraising: \$1,594,716

Total Expenses: \$95,071,526

Total Assets: \$32,481,963

Total Liabilities: \$16,293,727

Net Assets Balance: \$16,188,236



As Win's operating budget continues to grow, Win strives to keep expenses low. As a percentage of the total budget, 89 percent of revenues are spent on programs and 11 percent on fundraising and administrative costs.

Institutional Supporters

While the interval of the theorem is pleased to recognize our Corporate and Foundation donors from July 1, 2019, through June 30, 2021. Through their extraordinary financial support, they have made it possible for us to foster a lasting difference in the lives of homeless women and their children especially during the COVID-19 pandemic. We also want thank the many individual donors who have supported Win's work.

VISIONARIES (\$100,000 & above) Anonymous (4) AT&T BlackRock Blackstone Charitable Foundation Bloomberg The Clark Foundation Feeding NYC/ Dream Big Foundation Google Community Grants Fund Anna-Maria and Stephen Kellen Foundation Macquarie Group Foundation Morgan Stanley Foundation Mother Cabrini Health Foundation The New York Community Trust Stavros Niarchos Foundation (SNF) NoVo Foundation Donald A. Pels Charitable Trust The Robin Hood Foundation **Tiger Foundation** Tiger Global Philanthropic Ventures, Inc. Trinity Church Wall Street Philanthropies The Harry and Jeanette Weinberg Foundation LEADERS (\$50,000 to \$99,999) AmTrust Financial Services. Inc.

Aronson Family Foundation Rose M. Badgeley Residuary Charitable Trust Booth Ferris Foundation Cheever Development Corp. Citi Epstein Teicher Philanthropies J. Jill Compassion Fund L. Brands Foundation The Francine A. LeFrak Foundation **Open Society Foundations** PepsiCo Foundation Persona Nutrition Sculptor Capital Management Slate Property UNFCU Foundation, Inc. Victoria's Secret & Co. Yearley Family Foundation

GUARDIANS (\$25,000 to \$49,000) Annaly Capital Management Anonymous (2) Atrium Holdings BNP Paribas Brookfield Financial Properties Crown Castle Facebook, Inc. Fiserv G-III Apparel Group, Ltd. Gallagher Garden of Dreams Foundation **HUB** International Northeast Istar Financial Inc. The Peter Jennings Foundation George Link, Jr. Foundation, Inc. The Lulu Foundation Paul and Maurice Marciano & the **GUESS** Foundation PJT Partners Proskauer Rose LLP May and Samuel Rudin Family Foundation, Inc. RXR Realtv John and Gwen Smart Foundation Irvin Stern Foundation The Sunshine Foundation **Tristate Apartment Furnishers** WB Mason Zegar Family Fund

CHAMPIONS (\$15,000 to \$24,999)

AE Charitable Foundation B Base Baker Tilly Cruise Industry Charitable Foundation Ehrenfeld Family Foundation Fidelity National Title Insurance Company Gibson, Dunn & Crutcher LLP Goldman Sachs & Co Goldman Sachs Gives Greenwich Street Jewelers The Hyde and Watson Foundation The Rona Jaffe Foundation Katten Muchin Rosenman LLP KKR & Co. Inc L+M Development Partners Inc. Lincoln Land Services The Martha Mertz Foundation MetLife Foundation Morgan Stanley Movado Group Foundation National Land Tenure Company, LLC **Public Health Solutions** John A. Reisenbach Foundation **Related** Companies Adolph & Ruth Schnurmacher Foundation Spreetail The TJX Foundation, Inc. **Tusk Strategies** United Federation of Teachers, Local 2 AFT United Way of New York City VISS- Kent Technologies Willkie Farr & Gallagher LLP Brent and Ann Wilson Foundation Winfield Security The Winters Family Fund

SPONSOR (\$5,000 to \$14,999) ABC Home Furnishings, Inc Acadia Realty Trust Alba Promo, LLC Allen & Overy American Eagle Outfitters Foundation The Arker Companies Atlantic Development Group LLC **AXA** Foundation **Barclays Bank** The Battery Group The Morton K. And Jane Blaustein Foundation Bryan Cave Leighton Paisner LLP Carmel Partners Casper Sleep, Inc Catbird NYC Chelsea Piers Management Cigna City National Bank Cleary Gottlieb Steen & Hamilton Jerome M. Cohen Foundation Complete Kits The Community Preservation Corporation (CPC) The Concordia Foundation Consolidated Edison Company of New York, Inc. Cushman & Wakefield, Inc. Davis Polk & Wardwell Diane James Home, Inc. The Durst Family Foundation **Duval & Stachenfeld LLP** Eastdil Secured The Ettinger Foundation First American Title Insurance Company Fried, Frank, Harris, Shriver & Jacobson LLP Friedlander Group The Gage Fund Genpact Process Solutions, LLC Hunter Public Relations Illuminated Foundation Industry City Island Office Interior, Inc. Jamestown Jones Lang LaSalle Kaufman Jacobs Kinder Morgan Foundation **Kirkland & Ellis Foundation** Sidney & Judith Kranes Charitable Trust Latham & Watkins, LLP Lemonade Insurance Company Manhattan Mechanical Contractors, Inc. Midwood Investment & Development

Nike Community Impact FundNippon Steel & Sumitomo Metal U.S.A., Inc. NSM Insurance Group Oaktree Capital The Office of Angela Scott Paramount Group, Inc. Pasker Family Charitable Fund Real Simple Saks Fifth Avenue Shearman and Sterling LLP The Shoebox Project for Shelters, Inc. Simpson Thacher & Bartlett Sirius Group The Benjamin Slome Charitable Foundation The Spark Fund Spring 11 STANY Foundation Frank and Esther Stein and Carol Geisenheimer Charitable Foundation **Tapestry Foundation** Target Brands. Inc **TD** Charitable Foundation TemPositions Inc. Triangle Community Foundation The Underfashion Club, Inc. Venable LLC Wegmans Food Markets, Inc. Wells Fargo Women's Mental Health Consortium **ADVOCATE** (\$1,000 to \$4,999) Sandra Atlas Bass & Edvthe & Sol G. Atlas Fund Columbia Business School The Conestoga Road Foundation

The Conestoga Road Foundation Goulston & Storrs Employees The Handshake Foundation Metzger-Price Fund New York Yankees Foundation NY Environmental Education Advisory Council Oaktree Capital Pine Tree Foundation Pinkerton Foundation ING Silver Mountain Foundation for the Arts Bella Spewack Article Fifth Trust Whole Foods

Public Funding

Win receives public funding through:

Federal

Department of Housing & Urban Development (HUD) Emergency Food and Shelter National Board Program Federal Emergency Management Agency (FEMA), funding administered by the United Way of NYC

New York State

Child & Adult Care Food Program (CACFP) Department of Health Office of Alcoholism & Substance Abuse Services (OASAS) Office of Temporary Disability Assistance (OTDA) New York City Department of Health & Mental Hygiene (DOHMH) Department of Homeless Services (DHS) Department of Youth & Community Development (DYCD) New York City Council

> SPECIAL THANKS Willkie Farr & Gallagher LLP for their pro bono legal counsel



Board of Directors

Win Board of Directors

Win is fortunate to have a dedicated Board of Directors, many who are long standing members. They are a group of highly accomplished individuals who are deeply committed to working to break the cycle of homelessness for New York's families.

Officers

Cindy Armine-Klein, Chair Kayce Freed Jennings, Vice Chair Kyle Andrew, Secretary Charles Day, Treasurer Clover Bergmann, *Immediate* Past Chair Chris Stern Hyman, *Immediate* Past Chair

Directors Lauren Boglivi

Julia Butler Laurie Campbell Chris Coffey Lili Forouraghi Tracy Gardner Hillary Jury Jessica Kearns Michelle Klein Chris Kovel Jenny Y. Lee Amy Lesch Maria Masi Maya Mavjee **Regina Moskow** Pam Parker Melissa Pianko Anthony Rizzo David Santina Ellen Schoninger Nicole Sermier Susan Teicher Eileen Thomas Greg Unis Annie Weir

Chair Emeriti

Bonnie Bach Katherine Farley Judy Loeb Goldfein Carlotta Jacobson Jaqui Lividini Charlotte Prince Pat Weinbach

President & CEO Christine C. Quinn

CEO Emeriti Rita Zimmer, Founder Bonnie Stone

Win Advisors

Elizabeth Dater Anna Quindlen Jack Rudin (dec.) Stephen I. Sadove Janice Savin Williams Susan York

Honorary Board Members

Dorothy Booker Annie Bovian Bonnie Chajet Phyllis Chillingworth Terry Connell Charlene Dash Virginia F. Decker Margo Fuld Mary Gherty Jane Gropp Gloria Hegy Marlene Hess Miriam Israels (dec.) Christina Johnson Katharine Kidde Myla Lerner Wendy Liebmann Myra Mahon (dec.) Josie Natori Jane Perin (dec.) Barbara Perlmutter Suzanne Pincus (dec.) Laura Pomerantz Susan Rudin Karin M. Sadove Leila Maw Straus Joan Weill Barbara Weinstein Deborah Winson

Contacts

Shannon Snead

VICE PRESIDENT, DEVELOPMENT TEL: 212.560.0280 ssnead@winnyc.org

Monica Leone

ASSOCIATE VICE PRESIDENT, FOUNDATION & CORPORATE RELATIONS TEL: 212.560.0252 mleone@winnyc.org

Jeffry Pennock

ASSOCIATE VICE PRESIDENT, MAJOR GIFTS TEL: 212.560.0239 jpennock@winnyc.org

Marguerite van Stolk

ASSOCIATE VICE PRESIDENT, DEVELOPMENT TEL: 212.560.0235 mvanstolk@winnyc.org

Share our story

@WINNYC_ORG #ForgottenFace #HomeHopeWin

Get social and be part of the Way to Win! Follow us. Like us. Get involved and spread the word. You can help change the lives of thousands of NYC homeless families.

Win Partners

Win Partners is a group of talented and accomplished young professionals who are committed to furthering Win's mission of breaking the cycle of homelessness for New York's children and their families. Win Partners bring a wealth of experience and insight that allows Win to continually improve and evolve our services to better serve New York City's homeless families.

Leadership

- Hillary Jury, Chair Jessica London, Treasurer Sally Pritchard, Secretary
- **Members** Anne-Marie Bazzani Jennifer Chen
 - Millicent Cotto Samara Daly Samantha Davidson Tim Dohertv Eben Ellertson Jennifer Galler Tracey Gamble Suzanne Gauron

Emily Stone Gelb Amy Johannes Jan LaChapelle Patty Lynett Michelle M. McGreal Celina Apóstolo Merrill Christine Murphy Jane Page Sharleen Ravishankar Sara Rubenstein Arielle Gross Samuels

Cherie Schaible Gabby Slome Daniela Tisch Sarah Tredwell Emily Von Kohorn Miriam Wheeler Jessica Zaski David Zobel Teodora Zobel

eaking the Cycle of Homelessness for Women and their Children

Win (Women In Need, Inc.) One State Street Plaza New York, NY 10004 TEL: 212.695.4758 or 800-HELPWIN FAX: 212.736.1649 EMAIL: info@winnyc.org WEBSITE: WWW.Winnyc.org

Win Associates

Win Associates are a group of young professionals dedicated to giving back to the community and are actively committed to helping Win's homeless families. Their focus is to support Win's initiatives through hands-on projects and fundraising in our New York City community.